

## POSITION PROFILE

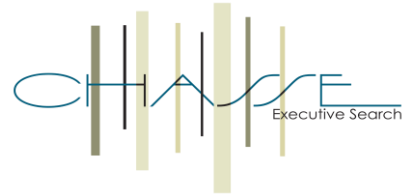
**Organisation:**

**Yamazaki Mazak Nederland B.V.**

**Position:**

**General Manager Administration**

Chasse Executive Search  
December 2023



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## 1. Introduction

Yamazaki Mazak Nederland B.V. ('Mazak') is looking to hire a new General Manager Administration as Mr. Frits Giesbers, who has been in the role for the past 16 years, will be retiring in the course of 2024. Mazak has assigned Chasse Executive Search to manage the recruitment process related to the search for Mr. Giesbers' successor.

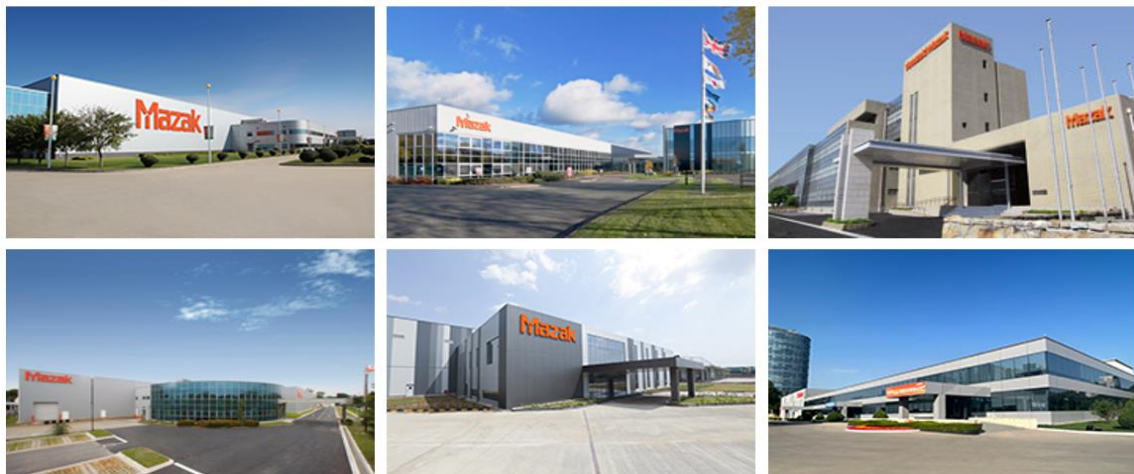
We are looking for a seasoned financial professional with experienced in or affinity with technology and high-tech machinery. A diligent and loyal personality, who excels at building effective relationships and who can work proactively and collaboratively with other stakeholders in a large multinational and multi-cultural organization such as the Yamazaki Mazak organization.

## 2. Yamazaki Mazak

Ever since its establishment in 1919, Mazak has been contributing to the development of the machine tool industry as a leading global company. Mazak manufactures not only advanced machine tools such as multi-tasking centers, CNC turning centers, machining centers and laser processing machines, but also automation systems with the concept of 'done-in-one' to support global manufacturing by providing exceptional productivity and versatility.

The company aims to continue to develop advanced machine tools for progress in manufacturing as well as society.

Apart from its production facilities in Japan, Mazak has factories in various countries in Asia, Europe and the USA. Its production facility in the United Kingdom predominantly serves the European market, which is also supplied by other factories.



Mazak's (direct) sales and service companies are established in the UK, Germany, Belgium, The Netherlands, France, Italy, Denmark, the Czech Republic and Turkey. In other European countries branch offices have been established or dealer and agent agreements have been put in place, to ensure the company's presence in the market.

All European legal entities are 100% subsidiary companies of Yamazaki Mazak Nederland B.V. Furthermore, Yamazaki Mazak Nederland B.V. holds subsidiary companies in Singapore, India and Brazil.

### 3. General Manager Administration

The General Manager Administration operates independent from the European management and subsidiary companies outside Europe. He has a direct reporting line to the top management of Yamazaki Mazak Corporation in Japan.

#### The responsibilities of General Manager Administration are:

- Final responsibility for all accounting and administrative tasks.
- Management of the holding company, holding all working companies in Europe, including the production facility in the UK, the production facility in Singapore as well as sales organisations in Brazil and India.
- Set up the yearly consolidated annual financial statement of Yamazaki Mazak Nederland B.V. and the 11 international subsidiaries with a total turnover of around € 750 million. This is a responsibility of the General Manager Administration solely, only with the support and advice of the external accountant. It is expected that other reports and statement will be necessary, e.g. regarding ESG Environmental, Social & Governance.
- Final responsibility for the full profit & loss of the Dutch organization, including budgets, forecasts, marketing strategies and all related reporting.
- Act as 'head' of the local Dutch organisation, which includes responsibilities in the fields of Human Resources, Legal, Tax and other non-commercial activities of the Dutch sales office, such as real estate/facility management, car lease, et cetera.
- Oversee the European entities regarding their financial statements and risk & compliance issues.
- Travel periodically in order to visit the subsidiary companies (in particular in Europe) and report regarding the observations and findings to the top management in Japan.
- Report directly to Yamazaki Mazak Corporation in Japan for the holding activities and build an excellent relationship with the Japanese key executives.

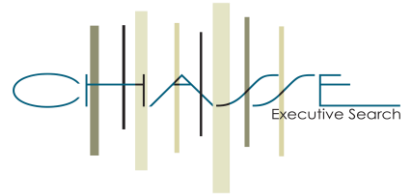
## The profile of the 'ideal' candidate:

- Holds an academic degree – MA or MBA level.
- Possesses relevant financial, administration and fiscal knowledge and experience, including understanding of applicable accounting standards and external audit requirements, especially regarding the holding activities of the company.
- Has solid understanding of and experience in effective risk management and systems of governance, including setting risk strategies, assessing risk appetite and overall risk tolerance limits.
- Has experience working in, or closely with, Finance, Risk, Compliance, Internal Audit and Legal functions.
- Is a strategic thinker with a performance-oriented mindset.
- Has a mature personality, combined with an open mind.
- Builds effective relationships and works proactively and collaboratively with other stakeholders within the Yamazaki Mazak organisation.
- Can effectively articulate views with persuasion and influence.
- Has affinity for technology / highly sophisticated machinery.
- Is skilled in (inter-cultural) verbal and written communications. Communicates professionally with objectivity and with appropriate independence.
- Is fluent in Dutch and English. All other languages being an extra asset.
- Is NL-based, within reasonable proximity to the Mazak offices in Houten, near Utrecht.

## 4. Remuneration

The annual remuneration will be in the range € 120.000 – € 150.000 (including vacation payments and 13<sup>th</sup> month) depending on skills and experience. There is pension plan, employee insurance and a lease car.





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## 5. Procedure

The executive search for the new General Manager Administration of Yamazaki Mazak Nederland B.V. is led by Sven de Jongh and Jeanette Hamster, both partners at Chasse Executive Search.

**Application deadline: Wednesday 31 January 2024**

The closing date for written applications, a curriculum vitae (in PDF) plus motivational letter, is Wednesday 31 January 2024 via [info@chassesearch.nl](mailto:info@chassesearch.nl).

Interviews with candidates will take place at Chasse Executive Search (live or via video call) during the December 2023 and January 2024. Early February 2024, Chasse will present a pre-selection of candidates to Mazak.

Subsequently, an interview will take place with Mr. Giesbers in the Netherlands.

After this, an interview will be set up with the Head of Administration HQ-Japan, also in the Netherlands.

A final interview with the top management of the company may take place in Japan.

Chasse will execute a reference check.

Once the preferred candidate and client have reached an agreement, the candidate will be appointed, in the course of 2024,